



# Free Training Series

So...

**You've inherited an old database**

**Now what?**



# About Matt



Hey, nice suit ^

- **Passionate FileMaker trainer**
- **Expert FileMaker developer**
- **Certified in FM versions 7 to present**
- **Founded 3 companies**
- **FBA Awards, conference sessions, Meetups**
- **ClarisTalk AI podcast with Cris Ippolite**



# Offerings

- Free training series
- Two hour classes for \$149
- Champion Class coming January 7th
- Mentoring & Coaching



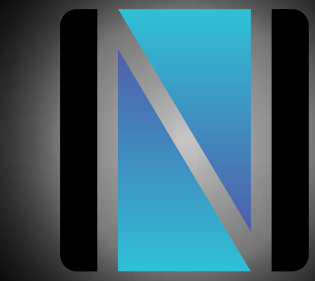
# Agenda

- A few more slides
- Live demo / discussion / Q&A



# The Decision

- Review the entire database
  - Graph, Fields, layouts, themes, scripts
- Use of old/outdated features?
  - Repeating fields, lookups, auto-enter BS, custom menus, dead plug-ins



# The Decision

- Do I stay or do I go?
- Opinion: If possible, edit current database, and add features starting with lowest hanging fruit
- Update and clean as you go
- Leave awful things alone if they are working



# Keep DB – Downsides

- It looks old
- Lots of time spent updating
- Multi-file hell
- Kind of endless



# Keep DB – Upsides

- Deliver value immediately
- Virtually no risk of losing client
- User acceptance
- Possibly more revenue over time?
  - But also possibly more value delivered



# Start Over – Downsides

- Long delay before going live
- Hard to involve key players
- User acceptance / rejection
- Risky. Client has 'no skin in the game'



# Start Over – Upsides

- Fresh, modern, beautiful
- Easier and cheaper to maintain
- Possibly less expensive
- Best practices

To the demo